

Mini Competition

Questions



Department for
Energy Security
& Net Zero

Mini Competition against an existing Framework Agreement (MC)
on behalf of **Department for Energy Security and Net Zero (DESNZ)**

**Subject: Cross-Programme Evaluation of Greenhouse Gas Removal
programmes and Cross-Programme Evaluation of NZIP Industry &
Hydrogen programmes**

Sourcing Reference Number: BE25011

Section 6 – Response Evaluation Questionnaire

Bidders should note that the response evaluation questionnaire is located within the **eSourcing questionnaire**.

Guidance on how to register and use the e-sourcing portal is available at <https://beisgroup.ukp.app.jaggaer.com/>

PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENTIALLY

QUALIFICATION QUESTIONNAIRE – LOT 1 & LOT 2

SEL1.1	Please state the full legal name and address and contact details of the organisation tendering (or organisation acting as lead contact where a consortium bid is being submitted).																						
Bidder Guidance	The information should be based on the details of the organisation bidding (or organisation acting as lead contact where a group/consortium bid is being submitted). This is the legal entity with whom we will Contract if successful.																						
Scoring Criteria	For information only																						
Answer Type	Text <table border="1"> <tr><td>(a)Bidders full legal name</td><td></td></tr> <tr><td>(b)Address line 1</td><td></td></tr> <tr><td>Address line 2</td><td></td></tr> <tr><td>Address line 3</td><td></td></tr> <tr><td>Address line 4</td><td></td></tr> <tr><td>Town / City</td><td></td></tr> <tr><td>Country</td><td></td></tr> <tr><td>Post code (or equivalent)</td><td></td></tr> <tr><td>(c)Bidder contact</td><td></td></tr> <tr><td>(d)Telephone No.</td><td></td></tr> <tr><td>(e)Email</td><td></td></tr> </table>	(a)Bidders full legal name		(b)Address line 1		Address line 2		Address line 3		Address line 4		Town / City		Country		Post code (or equivalent)		(c)Bidder contact		(d)Telephone No.		(e)Email	
(a)Bidders full legal name																							
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Address line 3																							
Address line 4																							
Town / City																							
Country																							
Post code (or equivalent)																							
(c)Bidder contact																							
(d)Telephone No.																							
(e)Email																							

SEL1.4	Please state the relevant classification of your organisation (state whether you fall within one of these, and if so which one)					
Bidder Guidance	The Bidder shall choose from the following options; A. SME B. Voluntary Community Social Enterprise (VCSE) C. Sheltered Workshop D. Public Service Mutual E. N/A Where options A, B,C and D are not applicable to your organisation please respond with option E					
Scoring Criteria	For information only					
Answer Type	Option List <table border="1"> <tr><td>A. SME</td></tr> <tr><td>B. Voluntary Community Social Enterprise (VCSE)</td></tr> <tr><td>C. Sheltered Workshop</td></tr> <tr><td>D. Public Service Mutual</td></tr> <tr><td>E. N/A</td></tr> </table>	A. SME	B. Voluntary Community Social Enterprise (VCSE)	C. Sheltered Workshop	D. Public Service Mutual	E. N/A
A. SME						
B. Voluntary Community Social Enterprise (VCSE)						
C. Sheltered Workshop						
D. Public Service Mutual						
E. N/A						

SEL1.5	Please state the size of your organisation at the time of bid submission
Bidder Guidance	The Bidder shall choose from the following options;

	A. Micro – fewer than 10 persons employed B. Small – 10-49 persons employed C. Medium – 50-249 persons employed D. Large – 250 or more persons employed
Scoring Criteria	For information only
Answer Type	Option List A. Micro – fewer than 10 persons employed B. Small – 10-49 persons employed C. Medium – 50-249 persons employed D. Large – 250 or more persons employed

SEL2.12	<p>United Kingdom General Data Protection Regulation (UK GDPR) and the Data Protection Act 2018</p> <p>The UK GDPR is a mandatory requirement for all contracts or agreements both in the Public, Private and Third sectors that involves the transfer, storing and processing of personal data. The UK GDPR sits alongside the Data Protection Act 2018 as the UK's data privacy law that governs the processing of personal data domestically.</p> <p>The UK GDPR was drafted as a result of the UK leaving the EU, which resulted in the EU's GDPR not applying domestically to the UK any longer. The UK GDPR sits alongside the Data Protection Act 2018. It is mandatory for bidders to demonstrate that they are able to meet the technical requirements and obligations prescribed by the UK GDPR and Data Protection Act 2018 and that they will adhere to their processing obligations and as detailed in the supporting Annex 1 within DPS Joint Schedule 11.</p> <p>All contracts or agreements that are awarded by the Contracting Authority (the data controller) shall contain terms and conditions that oblige the successful bidder and any bidder supply chain (data processor or sub-processors) used under this Contract to comply with their information law obligations and indemnify the Contracting Authority (data controller). Please note that the appointment of any sub-processor/s should only occur after authorisation is received in writing from the Data Controller or UKSBS.</p> <p>Further information and helpful guidance relating to the UK GDPR is available from the Information Commissioners Office (ICO) at: https://ico.org.uk/</p>
Bidder Guidance	<p>The Contracting Authority actively encourages all bidders to ensure that they visit the ICO website via the advised link and understand the implications of information legislation in the UK (including Data Protection Act, UK GDPR and other relevant legislation) and have your Data Protection Officer complete this section if you have one or alternatively seek external professional advice before completing this section of your bid</p> <p>Bidders can answer</p>

	<p>Yes – We can demonstrate full compliance as is required by the UK GDPR now and will adhere to the processing obligations detailed within Annex 1 – Pass</p> <p>No – We will not be compliant prior to any award – Fail</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Yes – We can demonstrate full compliance as is required by the UK GDPR and Data Protection Act 2018 now and will adhere to the processing obligations detailed within Annex 1 – Pass</p> <p>No – We will not be compliant prior to any award – Fail</p>

SEL2.13	<p>Data Storage</p> <p>Please confirm where UK GDPR data, as detailed within the Annex 1 within DPS Joint Schedule 11, will be stored for the duration of this Contract, including any additional Countries that data may be transferred to / accessed from throughout the life of this Contract.</p>
Bidder Guidance	<p>Bidders are required to confirm where UK GDPR data, as detailed within the Annex 1, will be stored for the duration of this Contract, including any additional Countries that data may be transferred to / accessed from throughout the life of this Contract.</p> <p>Please note, where successful bidders confirm that data may be stored, transferred, or accessed outside of the UK, there may be a requirement to include additional Contract Clauses to ensure UK GDPR and Data Protection Act 2018 Compliance prior to Contract Award.</p>
Scoring Criteria	For Information Only
Answer Type	Text

FOI1.1	<p>FREEDOM OF INFORMATION ACT 2000 (FOI) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR)</p> <p>Information provided in the course of the procurement process may be disclosed under Freedom of Information Act 2000 or Environmental Information Regulations 2004 if requested under an FOI request or EIR request.</p> <p>Please note that some of the information provided may be protected under the FOI Act exemptions and EIR Exceptions. More information on applying the exemptions or exceptions can be found under the Information Commissioners Office (ICO) website http://ico.org.uk</p> <p>Please confirm you have been informed that information provided under this Bid may be disclosed under the FOI Act 2000 and Environmental Information Regulations 2004 and agree to it being published irrespective of submitting a successful or unsuccessful Bid.</p>
Bidder Guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>

Scoring Criteria	Mandatory Pass / Fail
Answer Type	Option List Yes – Pass No – Fail

FOI1.2	<p>FREEDOM OF INFORMATION ACT 2000 (FOI) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR) EXEMPTIONS</p> <p>Please complete this section <u>only</u> if you have agreed for your information to be disclosed under the FOI Act or EIR in Question FOI1.1. If you have not agreed to your information to be disclosed under the FOI Act or EIR in Question FOI1.1 please complete a field 'N/A' (Not applicable)</p> <p>If you have agreed for your information to be disclosed under the FOI Act or EIR in Question FOI1.1 please tell us what exemptions or exceptions may apply to your information and why?</p>
Bidder Guidance	<p>The Bidder shall provide details of their proposed exemptions/exception in the fields below.</p> <p>The Bidder shall note that if the Contracting Authority believes that the suggested exemptions or exceptions have not been applied properly, the Contracting Authority will disclose the requested information unless another exemption or exception can be applied by the Contracting Authority.</p> <p>Be aware that by completing FOI1.1 and answering 'yes' you have agreed for the Contracting Authority to disclose the provided information under the Freedom of Information Act 2000 or Environmental Information Regulation 2004; therefore, you will not be approached for consent.</p> <p>Bidders are required to complete the table fields below, highlighting your proposed exemptions to this question.</p> <p>If you are not relying on any exemptions or exceptions, please complete each field 'N/A' (not applicable).</p>
Scoring Criteria	For information only
Answer Type	Confidential Information and justification for exemption/exception under FOI Act
	Text
	Commercially sensitive information and justification for exemption/exception under FOI Act
	Text

AW1.1	<p><u>FORM OF BID</u></p> <p>I declare that to the best of my knowledge the answers submitted in this Mini Competition are correct. I understand that the information will be used in the process to assess my organisation's suitability to</p>
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	<p>be invited to bid for the Contracting Authority's requirement and I am signing on behalf of my organisation. I understand that the Contracting Authority may reject this Mini Competition if there is a failure to answer all relevant questions fully or if I provide false/misleading information.</p> <p>I understand that the Government's transparency agenda requires that sourcing documents, including Mini Competition templates such as this, are published on a designated, publicly searchable web site, and, that the same applies to other sourcing documents issued by the Contracting Authority, including the Request for Quotation, and any contract entered into by the Contracting Authority with its preferred supplier once the procurement is complete.</p> <p>By submitting a response to this Mini Competition, I agree that our participation may be made public.</p> <p>I understand that the answers given in this response will not be published on the web site (but may fall to be disclosed under Freedom of Information Act 2000 or Environmental Information Regulations 2004).</p> <p>By submitting a response to this Mini Competition, I agree and accept the justification for the Contracting Authority's evaluation criteria.</p> <p>By submitting a response to this Mini Competition I agreed and accept that the Contracting Authority reserves the right to change without notice the procedure for awarding the Contract, to reject any or all bids for the Contract, to stop the process and not award the Contract (in whole or in part) at any time without any liability on its part.</p> <p>By submitting a response to this Mini Competition, I agree and accept that nothing in this process is intended to form any express or implied contractual relationship between the Parties unless and until a Contract is awarded. The Contracting Authority is not liable for any costs resulting from cancellation of this process nor any costs incurred by Bidders taking part in this procurement process.</p> <p>I understand that where sourcing documents issued by the Contracting Authority or contracts with its suppliers fall to be disclosed the Contracting Authority will redact them as it thinks necessary, having regard (inter alia) to the exemptions/exceptions in the FOIA or EIR.</p>
Bidder Guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes – Pass</p> <p>No – Fail</p>

AW1.3	CERTIFICATE OF BONA FIDE BID
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	<p>The essence of procurement is that the customer shall receive bona fide competitive Bids, from all those Bidding. In recognition of this principle, we certify that this is a bona fide bid, intended to be competitive and that we have not fixed or adjusted the amount of bid by or under or in accordance with any agreement with any other person.</p> <p>We also certify that we have not done and we undertake that we will not do at any time before the hour and date specified for the return of this bid any of the following:</p> <ul style="list-style-type: none"> (a) Communicate to a person other than the person calling for these bids the amount or approximate amount of the proposed bid, except where the disclosure, in confidence, of the approximate amount of the bid was necessary to obtain insurance premium quotations for the preparation of the bid; (b) Enter into any agreement or arrangement with any other person that he shall refrain from bidding or as to the amount of any bid to be submitted; (c) Offer to pay or agree to pay or give any sum of money or valuable consideration directly or indirectly to any person for doing or having done or causing or have caused to be done in relation to any other bid or proposed bid for the said supply / service any act or thing of the sort described above. <p>In this certificate, the word "person" includes any persons and any body or association, corporate or unincorporated, and any "agreement or arrangement" includes any such transaction, formal or informal, and whether legally binding or not.</p> <p>We acknowledge that the Contracting Authority will be entitled to cancel the contract and to recover from us the amount of any loss resulting from such cancellation if we or our representatives (whether with our without our knowledge) shall have practiced collusion in Bidding for this contract or any other contract with the Contracting Authority or shall employ any corrupt or illegal practices either in the obtaining or execution of this contract or any other contract with the Contracting Authority.</p> <p>We agree that the Contracting Authority may disclose the Bidders information/documentation (submitted to the Contracting Authority during this Procurement) more widely within Government for the purpose of ensuring effective cross-Government procurement processes, including value for money and related purposes.</p>
Bidder Guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes – Pass</p>

	No – Fail
AW3.2	<p>Conflict of Interest</p> <p>Please confirm you have nothing to declare with respect to any current or potential interest or conflict in relation to this project (or any subcontractors or consortium member where applicable) which could be reasonably perceived to affect the actual or perceived deliverables.</p>
Bidder Guidance	<p>By conflict of interest, we mean, anything which could be reasonably perceived to affect the impartiality of this project, or to indicate a professional or personal interest in the outcomes from this project.</p> <p>The Bidder shall answer Yes or No with justification.</p> <p>Yes, we can confirm we are not in a position of a conflict of interest – Pass</p> <p>No with justification, we declare all interests and have given full details in response to AW3.2.1. Please refer to AW3.2.1 for details of what amounts to a valid justification - Pass</p> <p>If your situation changes during the procurement process you must promptly notify the Contracting Authority via the eSourcing Portal if any conflicts of interest arise or any additional information arise in relation to the conflict of interest you have declared.</p> <p>For absolute clarity should a bidder select 'Yes' you are not required to respond to AW3.2.1, however if you select 'No with Justification' you will be required to complete AW3.2.1 in order to be considered.</p>
Scoring Criteria	Mandatory Pass/Fail
Answer Type	<p>Option List</p> <p>Yes, we can confirm we are not in a position of a conflict of interest – Pass</p> <p>No with justification, we declare all interests and have given full details in response to AW3.2.1. Please refer to AW3.2.1 for details of what amounts to a valid justification.</p>
AW3.2.1	<p>Where a Bidder has answered question AW3.2 with 'No with justification' they must provide full details of any current or potential interest or conflict in relation to this project (including any subcontractors or consortium member where applicable) which could be reasonably perceived to affect the actual or perceived deliverables.</p> <p>Bidders are also required to give a full account of the actions or processes that it will use to ensure that a conflict of interest is avoided. In any statement of mitigating actions, bidders are to outline how they propose to achieve a robust, impartial and credible approach to the project.</p> <p>Where a bidder has responded 'Yes' to AW3.2 you are not required to respond to this question.</p>

Bidder Guidance	<p>By conflict of interest, we mean, anything which could be reasonably perceived to affect the impartiality of this project, or to indicate a professional or personal interest in the outcomes from this project.</p> <p>If your situation changes during the procurement process you must promptly notify the Contracting Authority via the eSourcing Portal if any conflicts of interest arise or any additional information arise in relation to the conflict of interest you have declared.</p> <p>Where there is an actual or potential conflict of interest, it is suggested the organisation (or consortia where applicable) design a working arrangement such that the deliverables cannot be influenced (or perceived to be influenced) by the organisation which is the owner of an actual or potential conflict of interest. For example, consideration should be given to maintain an impartial approach to the project.</p> <p>Bidders are required to give a full account of the actions or processes that it will use to ensure that a conflict of interest is avoided. In any statement of mitigating actions, bidders are to outline how they propose to achieve a robust, impartial and credible approach to the project.</p> <p>The information received will be subject a Pass or Fail, according to whether based on the information provided there remains a conflict of interest which may affect the impartiality of the project and the deliverables.</p> <p>Failure to declare or avoid a conflict of interest at this or a later stage may result in exclusion from the procurement process.</p> <p>Any bidder selecting 'No with Justification' to AW3.2 and failing to upload an attachment to this question detailing the information above may not be considered further.</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	Attachment

AW4.3	<p>Public Procurement Policy Note 01/22 - Contracts with suppliers from Russia or Belarus</p> <p>The Government introduced its Public Procurement Policy Note 01/22 'Contracts with suppliers from Russia or Belarus' (PPN 01/22) in response to the invasion of Ukraine by Russia, which was met with unprecedented global condemnation. The UK Government has introduced financial and investment sanctions aimed at encouraging Russia to cease actions which destabilise Ukraine.</p> <p>The PPN requires the Contracting Authority to decline to consider (or otherwise exclude from participating in the procurement) bids from suppliers (or their sub-contractors) who are constituted or organised under the law of Russia or Belarus, or whose 'Persons of Significant Control' information states Russia or Belarus as the place of residency or where materials in the supply chain originate from those states in accordance with Procurement Policy Note PPN 01/22.</p>
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	<p>Unless exceptions within the PPN apply, the Contracting Authority may exclude from this competition any tenders that are deemed from suppliers (including any subcontractors) who are constituted or organised under the law of Russia or Belarus, or whose 'Persons of Significant Control' information states Russia or Belarus as the place of residency; or materials within the supply chain originate from those states.</p> <p>Mandatory Information questions:</p> <p>Question 1- Please confirm if the country or territory of origin of any supplies to be used within the supply chain for this contract opportunity is the Russian Federation or the Republic of Belarus.</p> <p>Question 2- Please confirm if your own (or your subcontractors) location of business activities or interests of a contractor is constituted or organised under the law of Russia or Belarus, or whose 'Persons of Significant Control' information states Russia or Belarus as the place of residency</p> <p>Bidders are to complete the document provided in the instructional attachment and state Yes or No to each question.</p> <p>If you answer Yes to either of the questions in this table above, then you must clearly set out in your attachment provided, why you believe one of the exceptions within PPN 01/22 apply.</p>
Bidder Guidance	<p>The Bidder shall replicate the above 2 questions in an attachment and answer Yes or No to each of the above, along with an explanation to any question answered as Yes.</p> <p>A failure to provide a Yes or No response will result in your exclusion from further consideration under this procurement.</p> <p>A failure to provide a supporting justification of an exemption to the satisfaction of the Contracting Authority, may result in your exclusion from further consideration under this procurement.</p> <p>The Contracting Authority may seek further clarification from any bidder in regards to any attachment provided, that seeks to rely upon any exemptions provided in PPN 01/22.</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	Attachment

AW4.4	Please confirm which Lot or Lots you are bidding for.
Bidder Guidance	<p>The Bidder is required to specify the lot or lots they are bidding for.</p> <p>The Bidder shall answer Lot 1, Lot 2 or Both Lots</p> <p>a. Lot 1 b. Lot 2</p>

	c. Both Lots
Scoring Criteria	For Information Only
Answer Type	Option List a. Lot 1 b. Lot 2 c. Both Lots

PROJ1.7	<p>Bidders are only required to respond to this question if they are submitting a bid for both Lot 1 and Lot 2.</p> <p>Where bidders are proposing to provide services under Lot 1 and Lot 2 bidders are required to provide a detailed description of how they would manage both services as opposed to providing services under either lot individually.</p>
Bidder Guidance	<p>Where bidders are proposing to provide services under Lot 1 and Lot 2 bidders are required to provide a detailed description of how they would manage both services as opposed to providing services under either lot individually.</p> <p>Lot 1 and Lot 2 will be awarded individually under their own merit, however in the event a bidder does submit the most advantageous bid for both lots and as such is awarded both contracts the Department would like bidders to detail the following points:</p> <ul style="list-style-type: none"> • How the level of service, including management will differ if the successful bidder provides both services • How being successful on both lots will affect the added value that bidders will provide under this contract • How managing both services will promote added innovation throughout the duration of the contract • What the added benefit to the Department would be and detail how these benefits will demonstrate efficiencies to the evaluations • Please provide detail to demonstrate capability regarding resource capacity to ensure there shall be no risk to delivery.
Scoring Criteria	For Information Only
Answer Type	Attachment

QUALIFICATION QUESTIONNAIRE


Lot 1 - Cross-Programme Evaluation of Greenhouse Gas Removal programmes

SEL5.3	Are you bidding as a single supplier or as part of a group or consortium?
Bidder Guidance	<p>Bidder guidance</p> <p>Yes - bidding as a single supplier</p> <p>No - not bidding as a single supplier but as a group or consortia</p>
Scoring Criteria	For Information Only

SEL5.3.1	If you are bidding as part of a group or consortium (including where you intend to establish a legal entity to deliver the contract), please tell us:
Bidder Guidance	<p>a) The name of the group/consortium.</p> <p>b) The proposed structure of the group/consortium, including the legal structure where applicable.</p> <p>c) The name of the lead member in the group/consortium.</p> <p>d) Your role in the group/consortium (e.g. lead member, consortium member, subcontractor).</p> <p>e) If you are the lead member in the group/consortium, whether you are relying on other consortium members to meet the selection criteria (i.e. are you relying on other consortium members for economic and technical standing and/or technical and professional ability?) and, if so, which criteria you are relying on them for.</p> <p>Bidder guidance – If you answer Yes SEL5.3 please ensure you provide supporting information under section SEL5.3.1</p>
Scoring Criteria	For Information Only

SEL2.14	<p>Supply Chain Transparency</p> <p>The Contracting Authority is committed to having a transparent oversight of its contracted suppliers supply chain.</p> <p>Bidders can answer</p> <p>Yes – We have added our supply chain details of subcontractors that will receive more than 10% of the potential contract award, including any dual supply chain subcontractors - Pass</p> <p>No – We do not have any subcontractors that will receive more than 10% of the potential contract award or we do not intend to subcontract out any supplies and or services, works as part of the performance of any contract awarded and have made this statement on the uploaded form in the supplier's name column - Pass</p>
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	<p>N/A – We have not yet identified the potential supply chain that we be using for any bid submission and have made this statement on the uploaded form in the supplier’s name column – Pass (subject and always to compliance with note 1 below)</p> <p>Note 1 – The bidder accepts and warrants as a condition of participation that this supply chain information, shall be provided to DESNZ upon a reasonable request to do so. Any failure or refusal to provide this information to the Contracting Authority, will result in the entire bid submission being rejected by the Contracting Authority.</p> <p>The Bidder shall answer Yes or No or N/A</p> <p>Yes – Pass</p> <p>No – Pass</p> <p>N/A – Pass (subject to note 1 above)</p>
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SEL2.14.1	Supporting Documentation for SEL2.14 - Supply Chain Transparency
Bidder Guidance	<p>Where a bidder has responded ‘Yes’, “No” or (“N/A” subject to note 1) in SEL2.14</p> <p>This information shall be provided as an attachment to this question in order to provide the necessary information in regards to supply chains.</p> <p>See Excel (Supply chain) file attached :</p> <div style="text-align: center;">  <p>Copy of BEIS Commercial - Supply</p> </div>

SEL5.4	Where you intend to sub-contract a proportion of the contract, please demonstrate how you have previously maintained healthy supply chains with your sub-contractor(s)
Bidder Guidance	Evidence should include, but is not limited to, details of your supply chain management tracking systems to ensure performance of the contract and including prompt payment or membership of the UK Prompt Payment Code (or equivalent schemes in other countries)
Scoring Criteria	For Information Only

AW4.1	Please confirm your acceptance of BE25011 – Lot 1 - Contract Terms that can be found within the Instructional Attachments section within this question.
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Bidder Guidance	<p>The Bidder shall answer Yes, No with justification or No</p> <p>Yes – Pass We accept the special terms and condition in their entirety No with justification – Pass. Complete the document upload attached to AW4.2 with details of what amounts to a valid justification. No – Fail</p> <p>For absolute clarity should a bidder select 'Yes' or 'No' you are not required to respond to AW4.2, however if you select 'No with Justification' you will be required to complete AW4.2 in order to be considered.</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes, we accept the terms and condition in their entirety – Pass No with justification – Pass. Complete the document upload attached to AW4.2 with details of what amounts to a valid justification. No – Fail</p>

AW4.2	<p>Where a Bidder has answered question AW4.1 with 'No with justification' they must detail the justification and the proposed change to the clause.</p> <p>Where a bidder has responded 'Yes' or 'No' to AW4.1 you are not required to respond to this question.</p>
Bidder Guidance	<p>A justification for not accepting a specific clause or series of clauses from the attached Contract Terms is that the Bidder would be in breach of legal requirements or statutory regulations by complying with that clause or series of clauses (i.e. for the avoidance of doubt, being unable to comply with a clause or series of clauses because of an internal policy reason will not be considered to be a justification for a legal requirement or statutory regulation).</p> <p>Where the Bidder has answered question AW4.1 as "no with justification", the Bidder shall provide a Contract mark-up utilising track changes detailing the relevant clause, the proposed changes to the clause and the justification for the changes. In this case, the Bidder shall score a pass if (but only if) the Contracting Authority considers both the following requirements are satisfied:</p> <ul style="list-style-type: none"> the reasons stated as justifying the Bidder's statement that it cannot accept the Contract Terms due to legal requirements or statutory regulations are valid; and the changes submitted do not create significant risk for the Contracting Authority and are reasonably necessary and proportionate to ensure the Bidder complies with the legal requirements and statutory regulations. <p>In the event of a Bidder answering Yes or No to Question AW4.1 and then providing a proposed mark up, rejection of a clause or a justification for a change then the response will be a Fail.</p>

	Any bidder selecting 'No with Justification' to AW4.1 and failing to upload an attachment to this question detailing the information above will not be considered further. Bidders are to note that any requested modifications to the Contracting Authority Terms and Conditions on the grounds of statutory and legal matters only, should be raised as a formal clarification during the permitted clarification period.
Scoring Criteria	Mandatory Pass / Fail
Answer Type	Attachment

AW6.1	Please confirm your compliance to the requirements of Lot 1 Specification and supporting appendices.
Bidder Guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail
Scoring Criteria	Mandatory Pass / Fail
Answer Type	Option List Yes – Pass No – Fail

AW6.2	Variable Bids
Bidder Guidance	The Contracting Authority shall not accept variable bids as part of this Procurement. The criteria in regard to variable bids for this Procurement is outlined below. The Bidder shall answer Yes or No Yes - We have provided a variable bid only – Fail No - We have chosen to only offer a main bid and have not chosen to provide an alternative bid submission – Pass
Scoring Criteria	Mandatory Pass / Fail
Answer Type	Option List Yes - We have provided a variable bid only – Fail No - We have chosen to only offer a main bid and have not chosen to provide an alternative bid submission – Pass

TECHNICAL QUESTIONNAIRE

Lot 1 – Cross-programme evaluation of NZIP Greenhouse Gas Removal programmes

PROJ1.1	<p><u>Approach and Methodology</u></p> <p>Please clearly explain and give reasoning for your proposed methodology and approach to achieving the objectives and delivering the outputs highlighted in the specification for Lot 1 through Phases 0-3.</p>
Bidder Guidance	<p>As a minimum your response should include:</p> <ul style="list-style-type: none"> • Your understanding of the requirement • Your proposed methodological approach and practical considerations to all phases of the project, including a clear justification as to why your chosen methodologies will address the evaluation questions, the economic evaluation and overall project objectives, within the project timeframe and budget. Where bidders have proposed their own Methodology, please detail how your methods will align or differ with the proposed methodologies outlined within Lot 1 Specification and supporting appendices. Where complex or innovative methods are proposed, bidders should specify how additional quality assurance will be provided. Where necessary, this should include the use of external experts. • Your approach and capabilities in setting up an expert advisory panel of technical experts (such as industry experts) that will contextualise and understand the findings of the evaluation. • Your approach to analysis of findings and quality assurance processes including a QA plan noting that quality assurance must be carried out by individuals who were not directly involved in that research or analysis. Bidders should be clear on who is responsible for providing final sign-off of materials submitted to DESNZ and how they will ensure a sufficient level of quality assurance has been carried out. Consideration should also be given to how the external peer reviewer(s) will be included in the QA process. • Set out how the proposed reporting and dissemination deliverables meet the project's objectives. • Outline any methodological risks with your planned approach, and mitigation for these. • Data protection processes and assurances in alignment with the requirements set out within the specification. <p>Bidders should attach their response as a PDF to this question.</p> <p>This question is limited to 8 sides of A4. Any additional content provided beyond this will not be considered or scored during the evaluation process. Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm.</p>
Scoring Criteria	<p>Scoring shall be based on 0-100 scoring methodology.</p> <p>Maximum Mark: 30.00%</p>
Answer Type	Attachment

PROJ1.2	<p><u>Resource – Expertise & Capability</u></p> <p>Please demonstrate your knowledge of the skills and expertise that are essential to the successful delivery of this project. Please provide your approach as to how you will maintain your ability to deliver these through the lifetime of the project.</p>
Bidder Guidance	<p>Bidders are required to detail how you will ensure the appropriate level of resource is allocated to ensure its timely completion with no reduction in output quality.</p> <p>As a minimum your response should include:</p> <ul style="list-style-type: none"> • The relevant skills and expertise you would bring to this work, to ensure data collection, analysis and reporting are consistent and to a high quality. • How you will ensure sufficient resource is allocated to provide support the successful delivery through the evaluation phases. • Demonstrate the skills and expertise of the proposed project team in line with the requirements set out within the specification providing a summary of each proposed team member's expertise and capabilities. • Propose named members of the project team and include the tasks and responsibilities of each team member. This should be clearly linked to the work programme, indicating the grade/ seniority of staff and number of days allocated to specific tasks. • Identify the individual(s) who will be responsible for managing the project. • Provide a named point of contact through whom all queries can be filtered along with details of how you will ensure close interaction is maintained between the DESNZ project manager throughout the process. • Provide up to 3 relevant case studies (1-2 pages per Study) of previous similar projects, demonstrating how you provided technical assistance to support effective monitoring and evaluation. Bidders are to detail how they will use the skills and knowledge gained, and any lessons learnt from these projects, and how they will apply them to this contract. • Any support that would be needed and from whom, to undertake and complete this project. • Provide an organogram as an attachment and outline the key roles for team members and the proposed governance arrangements to ensure effective project delivery. • How you will ensure continuity and cover for unplanned and planned staff absence. • If the team includes any staff or subcontractors who are not permanently employed by your organisation, please include details and advise how they will be secured and managed for the duration of the Contract. <p>Bidders should attach their response as a Zip file to this question as Jaggaer will only allow one attachment per question and therefore as an</p>

	<p>Organogram is requested in addition to the permitted page count, bidders are to upload the response as a zip file.</p> <p>Bidders are to note that the Organogram and Case Studies do not contribute to the page count allowed for this question.</p> <p>This question is limited to 6 sides of A4 plus an Organogram and Case Studies. Any additional content provided beyond this will not be considered or scored during the evaluation process. Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm.</p>
Scoring Criteria	<p>Scoring shall be based on 0-100 scoring methodology.</p> <p>Maximum Mark: 15.00%</p>
Answer Type	Attachment

PROJ1.3	<p><u>Understanding the Project Environment</u></p> <p>Please demonstrate your understanding of the market and policy environments and how this research sits within that environment, detailing any knowledge relevant to the UK energy and climate change landscape (ideally with greenhouse gas removals including any data sources or research relevant to the project).</p>
Bidder guidance	<p>As a minimum your response should include:</p> <ul style="list-style-type: none"> • Demonstration of understanding and knowledge of the UK energy and climate change policy landscape. • How the bidder will ensure the successful delivery of this project within the working environment <p>It would be desirable if your response also include:</p> <ul style="list-style-type: none"> • Demonstration of understanding and knowledge of: <ul style="list-style-type: none"> - The market and policy landscape for greenhouse gas removals - relevant greenhouse gas removal and carbon capture technologies. <p>Bidders should attach their response as a PDF to this question.</p> <p>This question is limited to 4 sides of A4. Any additional content provided beyond this will not be considered or scored during the evaluation process. Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm.</p>
Scoring criteria	<p>Scoring shall be based on 0-100 scoring methodology.</p> <p>Maximum Mark: 10.00%</p>
Bidder response	Attachment

PROJ1.4	<u>Project Plan, Timescales and Risk Management</u>
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	Please outline your proposed project plan and timescales for the successful delivery of Lot 1, ensuring that the key deliverables outlined in the specification are met along with details of any key risks that could affect the delivery of the projects.
Bidder Guidance	<p>As a minimum your response should include:</p> <ul style="list-style-type: none"> • A detailed timetable for carrying out all phases of the evaluation based on the proposed approach and methods with indicative timeframes. This should include risk mitigations and buffer time where appropriate to ensure delivery of each output is on time. Where an alternative timeline is suggested, bidders must provide clear rationale. • Approach to project management, including details of how you will ensure that you keep the project on track and how any changes or issues that could affect the delivery will be communicated to the Department. • Highlight any key milestones and deadlines, including suggested meetings and progress reports. • Provide a Risk register relating to the requirement and a description of the probability occurring, the impact of the risk, and your risk management process for delivering the service. Bidders should include the consideration to building owners participation in the assessments and any ethical risks and mitigations along with any risks which could impact or delay the delivery of the required outputs and how these risks will be managed. <p>Bidders should attach their response as a Zip file to this question as Jaggaer will only allow one attachment per question and therefore as a Risk Register is requested in addition to the permitted page count, bidders are to upload the response as a zip file.</p> <p>Bidders are to note that the Risk Register does not contribute to the page count allowed for this question.</p> <p>This question is limited to 3 sides of A4 plus a risk register in a Word table or Excel sheet. Any additional content provided beyond this will not be considered or scored during the evaluation process. Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm.</p>
Scoring Criteria	<p>Scoring shall be based on 0-100 scoring methodology.</p> <p>Maximum Mark: 15.00%</p>
Answer Type	Attachment
PROJ1.5	<p>Social Value Theme: Tackling Economic Inequality</p> <p>Model Award Criteria: MAC2.1: Create opportunities for entrepreneurship and help new organisations to grow, supporting economic growth and business creation.</p>

	How will you support DESNZ mission to encourage economic growth?
Bidder Guidance	<p>For the Theme & Model Award Criteria detailed please describe the commitment(s) your organisation will make. You should include:</p> <ul style="list-style-type: none"> - a 'Method Statement' stating your commitments, how you will achieve them, and highlighting how your commitments meet the Award Criteria. - a detailed project plan and process, including how you will implement your commitments and by when, how they will be monitored, measured and reported. You should include specific metrics, the tools / processes that will be used to gather data and report on it, feedback and improvement, and how the whole process will maintain transparency. - an overview of how you will influence staff, suppliers, customers and communities to support delivery of your commitments (for example through engagement, co-design / creation, training and education, partnering / collaborating, volunteering, etc.) <p>Planned Metrics are provided below, your commitments to social value should align to one or more of these metrics. If you believe that alternative metrics would be more effective at achieving the Theme / Measure, please outline them in your proposal with a clear explanation of the comparable benefit.</p> <p>For each theme, we will be assessing the qualitative aspects and outcomes of your commitments. Priority should be given to incremental value that you will commit to as a direct result of being awarded this contract. If you are not in a position to commit to specific Social Value deliverables directly related to this contract award, you must demonstrate your corporate track record of delivering Social Value that aligns with the Theme and Model Award Criteria.</p> <p>Sub-Award Criteria: Activities that demonstrate and describe the tenderer's existing or planned:</p> <ul style="list-style-type: none"> • Understanding of the level of Small, Medium and Large organisations and Voluntary, Community and Social Enterprises and Mutuals participation in the contract supply chain. • Identification of opportunities to grow supplier diversity in the contract supply chain or in the location/community where the contract is performed, including SME and VCSE participation and new business creation. • Engagement activities for potential new suppliers to the contract supply chain, prior to awarding subcontracts. • Measures to make the supply chain working environment conducive to a diverse range of suppliers and growing businesses, including but not limited to: <ul style="list-style-type: none"> - structuring the supply chain selection process in a way that ensures fairness (e.g. anti-corruption) and encourages participation by new and growing businesses. advertising supply chain opportunities openly and to ensure they are accessible to new and growing businesses, including advertising subcontracting opportunities on Contracts Finder. ensuring accessibility for disabled business owners and employees. prompt payment.

	<p>Planned Metrics: For each of the following categories:</p> <ul style="list-style-type: none"> • start-ups • SMEs • VCSEs; and mutuals: <ul style="list-style-type: none"> - The number of contract opportunities awarded under the contract. - The value of contract opportunities awarded under the contract in £. - Total spend under the contract, as a percentage of the overall contract - % of contract spend within locality and/or region of primary service delivery (in support of departmental commitments to the Levelling Up agenda) - Supply Chain Engagement Index (e.g. Net Promoter Score from supplier feedback surveys). <p>This question is limited to 4 sides of A4, font 11pt Arial. Any additional content provided beyond this will not be considered or scored during the evaluation process. Where bidders include a cover page, this will be taken into consideration within the page count and therefore this is discouraged.</p>
Scoring Criteria	<p>Scoring is based on the 0 – 100 scoring methodology.</p> <p>Maximum Marks – 5.00%</p>
Answer Type	Attachment

PROJ1.6	<p>Social Value Theme: Fighting Climate Change</p> <p>Model Award Criteria: MAC 4.1 Deliver additional environmental benefits in the performance of the contract including working towards net zero greenhouse gas emissions.</p> <p>How will you support DESNZ mission to achieve Net Zero in the UK by 2050?</p>
Bidder Guidance	<p>For the Theme & Model Award Criteria detailed please describe the commitment(s) your organisation will make. You should include:</p> <ul style="list-style-type: none"> - a 'Method Statement' stating your commitments, how you will achieve them, and highlighting how your commitments meet the Award Criteria. - a detailed project plan and process, including how you will implement your commitments and by when, how they will be monitored, measured and reported. You should include specific metrics, the tools / processes that will be used to gather data and report on it, feedback and improvement, and how the whole process will maintain transparency. - an overview of how you will influence staff, suppliers, customers and communities to support delivery of your commitments (for example through engagement, co-design / creation, training and education, partnering / collaborating, volunteering, etc.) <p>Planned Metrics are provided below, your commitments to social value should align to one or more of these metrics. If you believe that alternative</p>

	<p>metrics would be more effective at achieving the Theme / Measure, please outline them in your proposal with a clear explanation of the comparable benefit.</p> <p>For each theme, we will be assessing the qualitative aspects and outcomes of your commitments. Priority should be given to incremental value that you will commit to as a direct result of being awarded this contract. If you are not in a position to commit to specific Social Value deliverables directly related to this contract award, you must demonstrate your corporate track record of delivering Social Value that aligns with the Theme and Model Award Criteria.</p> <p>Sub-Award Criteria: Activities that demonstrate and describe the tenderer's existing or planned:</p> <ul style="list-style-type: none"> • Understanding of additional environmental benefits in the performance of the contract, including working towards net zero greenhouse gas emissions. Illustrative example: conducting pre-contract engagement activities with a diverse range of organisations in the market to support the delivery of additional environmental benefits in the performance of the contract. • Collaborative way of working with the supply chain to deliver additional environmental benefits in the performance of the contract, including working towards net zero greenhouse gas emissions. • Delivery of additional environmental benefits through the performance of the contract, including working towards net zero greenhouse gas emissions. <p>Planned Metrics:</p> <ul style="list-style-type: none"> • Percentage of carbon reduction (measured in metric tonnes carbon dioxide equivalents (MTCDE) across Scope 1, Scope 2 and Scope 3 by the supplier committed within the contract at a corporate level • Supplier committed to carbon Net Zero at a corporate level by which date. • Percentage of decarbonisation roadmap reliant upon carbon offsetting to achieve Net Zero commitments • The establishment, implementation and tracking of an environmental scorecard which measures, inter alia: <ul style="list-style-type: none"> - Creation of new carbon sinks - Protection of carbon sinks - Biodiversity (in relation to flora & fauna) - Air quality - Water quality - Waste Management <p>This question is limited to 4 sides of A4, font 11pt Arial. Any additional content provided beyond this will not be considered or scored during the evaluation process. Where bidders include a cover page, this will be taken into consideration within the page count and therefore this is discouraged.</p>
Scoring Criteria	<p>Scoring is based on the 0 – 100 scoring methodology.</p> <p>Maximum Marks – 5.00%</p>
Answer	Attachment

Type	
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COMMERCIAL QUESTIONNAIRE**Lot 1 - Cross-Programme Evaluation of Greenhouse Gas Removal programmes**

AW5.1	<p>Please confirm your bid submission price for completion of all the Services as detailed in the Lot 1 Specification.</p> <p>All prices shall be in £ GBP and exclusive of VAT.</p>
Bidder Guidance	<p>Bidders shall provide their bid submission price for completion of all Services as detailed in the Lot 1 Specification.</p> <p>The scoring methodology for this question shall be:</p> <p>Price will be evaluated using proportionate pricing (lowest bid / bid * mark). A bidder's score will be based on the lowest total score received divided by their total cost and then multiplied by the marks available.</p> <p>For example, if the total basket price for three bid responses is received and Bidder A has quoted £50,000 as their total price, Bidder B has quoted £80,000 and Bidder C has quoted £100,000 then the calculation will be as follows:</p> <p>(Maximum marks available in this example being 12.5)</p> <p>Bidder A Score = $50000/50000 \times 12.5 = 12.5$</p> <p>Bidder B Score = $50000/80000 \times 12.5 = 7.81$</p> <p>Bidder C Score = $50000/100000 \times 12.5 = 6.25$</p> <p>This evaluation criteria will therefore not be subject to any averaging, as this is a mathematical scoring criterion, but will still be subject to a commercial review.</p> <p>The lowest score possible is 0.</p>
Scoring Criteria	Maximum Marks - 20.00%
Answer Type	Numeric

AW5.2	<p>Based on the Bidders AW5.1 bid submission price for completion of all the Services as detailed in the Lot 1 Specification, Bidders are now required to complete the attached Excel AW5.2 Pricing Schedule document with a breakdown of all the costs that make up their final bid price.</p> <p>All prices shall be in £ GBP and exclusive of VAT.</p> <p>All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived.</p>
Bidder Guidance	Based on the Bidders AW5.1 bid submission price for completion of all the Services as detailed in the Lot 1 Specification, Bidders are now required to

	<p>complete the attached Excel AW5.2 Pricing Schedule document with a breakdown of all the costs that make up their final bid price.</p> <p>All prices shall be in £ GBP and exclusive of VAT.</p> <p>All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived.</p> <p>The total submitted within your excel pricing schedule must equal the total price submitted in AW5.1</p>
Scoring Criteria	For Information Only
Answer Type	Attachment

AW5.3	Please confirm your price shall remain firm and fixed for the full term of the Contract.
Bidder Guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass No – Fail</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes – Pass No - Fail</p>

AW5.4	<p><u>Maximum Budget</u></p> <p>As stated within the tender documents, the maximum budget for the Lot 1 requirement will be £650,000.00 ex VAT.</p> <p>Please confirm that your final price submitted within AW5.2 will fall within this budget.</p>
Bidder Guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass No – Fail</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes – Pass No – Fail</p>


QUALIFICATION QUESTIONNAIRE**Lot 2 - Cross-Programme Evaluation of NZIP Industry & Hydrogen programmes**

SEL5.3	Are you bidding as a single supplier or as part of a group or consortium?
Bidder Guidance	<p>Bidder guidance</p> <p>Yes - bidding as a single supplier</p> <p>No - not bidding as a single supplier but as a group or consortia</p>
Scoring Criteria	For Information Only

SEL5.3.1	If you are bidding as part of a group or consortium (including where you intend to establish a legal entity to deliver the contract), please tell us:
Bidder Guidance	<p>a) The name of the group/consortium.</p> <p>b) The proposed structure of the group/consortium, including the legal structure where applicable.</p> <p>c) The name of the lead member in the group/consortium.</p> <p>d) Your role in the group/consortium (e.g. lead member, consortium member, subcontractor).</p> <p>e) If you are the lead member in the group/consortium, whether you are relying on other consortium members to meet the selection criteria (i.e. are you relying on other consortium members for economic and technical standing and/or technical and professional ability?) and, if so, which criteria you are relying on them for.</p> <p>Bidder guidance – If you answer Yes SEL5.3 please ensure you provide supporting information under section SEL5.3.1</p>
Scoring Criteria	For Information Only

SEL2.14	<p>Supply Chain Transparency</p> <p>The Contracting Authority is committed to having a transparent oversight of its contracted suppliers supply chain.</p> <p>Bidders can answer</p> <p>Yes – We have added our supply chain details of subcontractors that will receive more than 10% of the potential contract award, including any dual supply chain subcontractors - Pass</p> <p>No – We do not have any subcontractors that will receive more than 10% of the potential contract award or we do not intend to subcontract out any supplies and or services, works as part of the performance of any contract awarded and have made this statement on the uploaded form in the supplier's name column - Pass</p>
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	<p>N/A – We have not yet identified the potential supply chain that we be using for any bid submission and have made this statement on the uploaded form in the supplier’s name column – Pass (subject and always to compliance with note 1 below)</p> <p>Note 1 – The bidder accepts and warrants as a condition of participation that this supply chain information, shall be provided to DESNZ upon a reasonable request to do so. Any failure or refusal to provide this information to the Contracting Authority, will result in the entire bid submission being rejected by the Contracting Authority.</p> <p>The Bidder shall answer Yes or No or N/A</p> <p>Yes – Pass</p> <p>No – Pass</p> <p>N/A – Pass (subject to note 1 above)</p>
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SEL2.14.1	Supporting Documentation for SEL2.14 - Supply Chain Transparency
Bidder Guidance	<p>Where a bidder has responded ‘Yes’, “No” or (“N/A” subject to note 1) in SEL2.14</p> <p>This information shall be provided as an attachment to this question in order to provide the necessary information in regards to supply chains.</p> <p>See Excel (Supply chain) file attached :</p> <div style="text-align: center;">  Copy of BEIS Commercial - Supply </div>

SEL5.4	Where you intend to sub-contract a proportion of the contract, please demonstrate how you have previously maintained healthy supply chains with your sub-contractor(s)
Bidder Guidance	Evidence should include, but is not limited to, details of your supply chain management tracking systems to ensure performance of the contract and including prompt payment or membership of the UK Prompt Payment Code (or equivalent schemes in other countries)
Scoring Criteria	For Information Only

AW4.1	Please confirm your acceptance of Lot 2 - Contract Terms that can be found within the Instructional Attachments section within this question.
Bidder Guidance	<p>The Bidder shall answer Yes, No with justification or No</p> <p>Yes – Pass We accept the special terms and condition in their entirety No with justification – Pass. Complete the document upload attached to AW4.2 with details of what amounts to a valid justification. No – Fail</p> <p>For absolute clarity should a bidder select 'Yes' or 'No' you are not required to respond to AW4.2, however if you select 'No with Justification' you will be required to complete AW4.2 in order to be considered.</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes, we accept the terms and condition in their entirety – Pass No with justification – Pass. Complete the document upload attached to AW4.2 with details of what amounts to a valid justification. No – Fail</p>

AW4.2	<p>Where a Bidder has answered question AW4.1 with 'No with justification' they must detail the justification and the proposed change to the clause.</p> <p>Where a bidder has responded 'Yes' or 'No' to AW4.1 you are not required to respond to this question.</p>
Bidder Guidance	<p>A justification for not accepting a specific clause or series of clauses from the attached Contract Terms is that the Bidder would be in breach of legal requirements or statutory regulations by complying with that clause or series of clauses (i.e. for the avoidance of doubt, being unable to comply with a clause or series of clauses because of an internal policy reason will not be considered to be a justification for a legal requirement or statutory regulation).</p> <p>Where the Bidder has answered question AW4.1 as "no with justification", the Bidder shall provide a Contract mark-up utilising track changes detailing the relevant clause, the proposed changes to the clause and the justification for the changes. In this case, the Bidder shall score a pass if (but only if) the Contracting Authority considers both the following requirements are satisfied:</p> <ul style="list-style-type: none"> the reasons stated as justifying the Bidder's statement that it cannot accept the Contract Terms due to legal requirements or statutory regulations are valid; and the changes submitted do not create significant risk for the Contracting Authority and are reasonably necessary and proportionate to ensure the Bidder complies with the legal requirements and statutory regulations.

	<p>In the event of a Bidder answering Yes or No to Question AW4.1 and then providing a proposed mark up, rejection of a clause or a justification for a change then the response will be a Fail.</p> <p>Any bidder selecting 'No with Justification' to AW4.1 and failing to upload an attachment to this question detailing the information above will not be considered further.</p> <p>Bidders are to note that any requested modifications to the Contracting Authority Terms and Conditions on the grounds of statutory and legal matters only, should be raised as a formal clarification during the permitted clarification period.</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	Attachment

AW6.1	Please confirm your compliance to the requirements of Lot 2 Specification
Bidder Guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass No – Fail</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes – Pass No – Fail</p>

AW6.2	Variable Bids
Bidder Guidance	<p>The Contracting Authority shall not accept variable bids as part of this Procurement. The criteria in regard to variable bids for this Procurement is outlined below.</p> <p>The Bidder shall answer Yes or No</p> <p>Yes - We have provided a variable bid only – Fail No - We have chosen to only offer a main bid and have not chosen to provide an alternative bid submission – Pass</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes - We have provided a variable bid only – Fail No - We have chosen to only offer a main bid and have not chosen to provide an alternative bid submission – Pass</p>

TECHNICAL QUESTIONNAIRE**Lot 2 - Cross-Programme Evaluation of NZIP Industry & Hydrogen programmes**

PROJ1.1	<p><u>Approach and Methodology</u></p> <p>Please clearly explain and give reasoning for your proposed methodology and approach to achieving the objectives and delivering the outputs highlighted in the specification for Lot 2 through Phases 0-3.</p>
Bidder Guidance	<p>As a minimum your response should include:</p> <ul style="list-style-type: none"> • Your understanding of the requirement • Your proposed methodological approach and practical considerations to all phases of the project, including a clear justification as to why your chosen methodologies will address the evaluation questions, the economic analysis and overall project objectives, within the project timeframe and budget. Where bidders have proposed their own Methodology, please detail how your methods will align or differ with the proposed methodologies outlined within Lot 2 Specification and supporting appendices. Where complex or innovative methods are proposed, bidders should specify how additional quality assurance will be provided. Where necessary, this should include the use of external experts. • Your approach and capabilities in setting up an expert advisory panel of technical experts (such as industry experts) that will contextualise and understand the findings of the evaluation. • Your approach to analysis of findings and quality assurance processes including a QA plan noting that quality assurance must be carried out by individuals who were not directly involved in that research or analysis. Bidders should be clear on who is responsible for providing final sign-off of materials submitted to DESNZ and how they will ensure a sufficient level of quality assurance has been carried out. Consideration should also be given to how the external peer reviewer(s) will be included in the QA process. • Set out how the proposed reporting and dissemination deliverables meet the project's objectives. • Outline any methodological risks with your planned approach, and mitigation for these. • Data protection processes and assurances in alignment with the requirements set out within the specification. <p>Bidders should attach their response as a PDF to this question.</p> <p>This question is limited to 8 sides of A4. Any additional content provided beyond this will not be considered or scored during the evaluation process. Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm.</p>
Scoring Criteria	<p>Scoring shall be based on 0-100 scoring methodology.</p> <p>Maximum Mark: 30.00%</p>
Answer Type	Attachment

PROJ1.2	<u>Resource – Expertise & Capability</u>
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	<p>Please demonstrate your knowledge of the skills and expertise that are essential to the successful delivery of this project. Please provide your approach as to how you will maintain your ability to deliver these through the lifetime of the project.</p>
Bidder Guidance	<p>Bidders are required to detail how you will ensure the appropriate level of resource is allocated to ensure its timely completion with no reduction in output quality.</p> <p>As a minimum your response should include:</p> <ul style="list-style-type: none"> • The relevant skills and expertise you would bring to this work, to ensure data collection, analysis and reporting are consistent and to a high quality. • How you will ensure sufficient resource is allocated to provide support the successful delivery through the evaluation phases. • Demonstrate the skills and expertise of the proposed project team in line with the requirements set out within the specification providing a summary of each proposed team member's expertise and capabilities. • Propose named members of the project team and include the tasks and responsibilities of each team member. This should be clearly linked to the work programme, indicating the grade/ seniority of staff and number of days allocated to specific tasks. • Identify the individual(s) who will be responsible for managing the project. • Provide a named point of contact through whom all queries can be filtered along with details of how you will ensure close interaction is maintained between the DESNZ project manager throughout the process. • Provide up to 3 relevant case studies (1-2 pages per Study) of previous similar projects, demonstrating how you provided technical assistance to support effective monitoring and evaluation. Bidders are to detail how they will use the skills and knowledge gained, and any lessons learnt from these projects, and apply them to this contract. • Any support that would be needed and from whom, to undertake and complete this project. • Provide an organogram as an attachment and outline the key roles for team members and the proposed governance arrangements to ensure effective project delivery. • How you will ensure continuity and cover for unplanned and planned staff absence. • If the team includes any staff or subcontractors who are not permanently employed by your organisation, please include details and advise how they will be secured and managed for the duration of the Contract. <p>Bidders should attach their response as a Zip file to this question as Jaggaer will only allow one attachment per question and therefore as an Organogram is requested in addition to the permitted page count, bidders are to upload the response as a zip file.</p>

	<p>Bidders are to note that the Organogram and Case Studies do not contribute to the page count allowed for this question.</p> <p>This question is limited to 6 sides of A4 plus an Organogram and Case Studies. Any additional content provided beyond this will not be considered or scored during the evaluation process. Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm.</p>
Scoring Criteria	<p>Scoring shall be based on 0-100 scoring methodology.</p> <p>Maximum Mark: 15.00%</p>
Answer Type	Attachment

PROJ1.3	<p><u>Understanding the Project Environment</u></p> <p>Please demonstrate your understanding of the market and policy environments and how this research sits within that environment, detailing any knowledge relevant to the UK energy and climate change landscape (ideally with greenhouse gas removals including any data sources or research relevant to the project.</p>
Bidder guidance	<p>As a minimum your response should include:</p> <ul style="list-style-type: none"> • Demonstration of understanding and knowledge of the UK energy and climate change policy landscape. • How the bidder will ensure the successful delivery of this project within the working environment <p>It would be desirable if your response also included:</p> <ul style="list-style-type: none"> • Demonstration of understanding and knowledge of: <ul style="list-style-type: none"> - the market and policy landscape for UK climate change - relevant technologies, markets and industry. <p>Bidders should attach their response as a PDF to this question.</p> <p>This question is limited to 4 sides of A4. Any additional content provided beyond this will not be considered or scored during the evaluation process. Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm.</p>
Scoring criteria	<p>Scoring shall be based on 0-100 scoring methodology.</p> <p>Maximum Mark: 10.00%</p>
Bidder response	Attachment

PROJ1.4	<p><u>Project Plan, Timescales and Risk Management</u></p> <p>Please outline your proposed project plan and timescales for successful delivery of the requirements of Lot 2, ensuring that the key deliverables</p>
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	outlined in the specification are met along with details of any key risks that could affect the delivery of the projects.
Bidder Guidance	<p>As a minimum your response should include:</p> <ul style="list-style-type: none"> • A detailed timetable for carrying out all phases of the evaluation based on the proposed approach and methods with indicative timeframes. This should include risk mitigations and buffer time where appropriate to ensure delivery of each output is on time. Where an alternative timeline is suggested, bidders must provide clear rationale. • Approach to project management, including details of how you will ensure that you keep the project on track and how any changes or issues that could affect the delivery will be communicated to the Department. • Highlight any key milestones and deadlines, including suggested meetings and progress reports. • Provide a Risk register relating to the requirement and a description of the probability occurring, the impact of the risk, and your risk management process for delivering the service. Bidders should include the consideration to building owners participation in the assessments and any ethical risks and mitigations along with any risks which could impact or delay the delivery of the required outputs and how these risks will be managed. <p>Bidders should attach their response as a Zip file to this question as Jaggaer will only allow one attachment per question and therefore as a Risk Register is requested in addition to the permitted page count, bidders are to upload the response as a zip file.</p> <p>Bidders are to note that the Risk Register does not contribute to the page count allowed for this question.</p> <p>This question is limited to 3 sides of A4 plus a risk register in a Word table or Excel sheet. Any additional content provided beyond this will not be considered or scored during the evaluation process. Responses should be submitted in Font Arial 11pt using single line spacing. Please use the Normal margin setting 2.54cm.</p>
Scoring criteria	<p>Scoring shall be based on 0-100 scoring methodology.</p> <p>Maximum Mark: 15.00%</p>
Bidder response	Attachment

PROJ1.5	<p>Social Value Theme: Tackling Economic Inequality</p> <p>Model Award Criteria: MAC2.1: Create opportunities for entrepreneurship and help new organisations to grow, supporting economic growth and business creation.</p> <p>How will you support DESNZ mission to encourage economic growth?</p>
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Bidder Guidance	<p>For the Theme & Model Award Criteria detailed please describe the commitment(s) your organisation will make. You should include:</p> <ul style="list-style-type: none"> - a 'Method Statement' stating your commitments, how you will achieve them, and highlighting how your commitments meet the Award Criteria. - a detailed project plan and process, including how you will implement your commitments and by when, how they will be monitored, measured and reported. You should include specific metrics, the tools / processes that will be used to gather data and report on it, feedback and improvement, and how the whole process will maintain transparency. - an overview of how you will influence staff, suppliers, customers and communities to support delivery of your commitments (for example through engagement, co-design / creation, training and education, partnering / collaborating, volunteering, etc.) <p>Planned Metrics are provided below, your commitments to social value should align to one or more of these metrics. If you believe that alternative metrics would be more effective at achieving the Theme / Measure, please outline them in your proposal with a clear explanation of the comparable benefit.</p> <p>For each theme, we will be assessing the qualitative aspects and outcomes of your commitments. Priority should be given to incremental value that you will commit to as a direct result of being awarded this contract. If you are not in a position to commit to specific Social Value deliverables directly related to this contract award, you must demonstrate your corporate track record of delivering Social Value that aligns with the Theme and Model Award Criteria.</p> <p>Sub-Award Criteria: Activities that demonstrate and describe the tenderer's existing or planned:</p> <ul style="list-style-type: none"> • Understanding of the level of Small, Medium and Large organisations and Voluntary, Community and Social Enterprises and Mutuals participation in the contract supply chain. • Identification of opportunities to grow supplier diversity in the contract supply chain or in the location/community where the contract is performed, including SME and VCSE participation and new business creation. • Engagement activities for potential new suppliers to the contract supply chain, prior to awarding subcontracts. • Measures to make the supply chain working environment conducive to a diverse range of suppliers and growing businesses, including but not limited to: <ul style="list-style-type: none"> - structuring the supply chain selection process in a way that ensures fairness (e.g. anti-corruption) and encourages participation by new and growing businesses. advertising supply chain opportunities openly and to ensure they are accessible to new and growing businesses, including advertising subcontracting opportunities on Contracts Finder. ensuring accessibility for disabled business owners and employees. prompt payment. <p>Planned Metrics: For each of the following categories:</p> <ul style="list-style-type: none"> • start-ups
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	<ul style="list-style-type: none"> • SMEs • VCSEs; and mutuals: <ul style="list-style-type: none"> - The number of contract opportunities awarded under the contract. - The value of contract opportunities awarded under the contract in £. - Total spend under the contract, as a percentage of the overall contract - % of contract spend within locality and/or region of primary service delivery (in support of departmental commitments to the Levelling Up agenda) - Supply Chain Engagement Index (e.g. Net Promoter Score from supplier feedback surveys). <p>This question is limited to 4 sides of A4, font 11pt Arial. Any additional content provided beyond this will not be considered or scored during the evaluation process. Where bidders include a cover page, this will be taken into consideration within the page count and therefore this is discouraged.</p>
Scoring Criteria	<p>Scoring is based on the 0 – 100 scoring methodology.</p> <p>Maximum Marks – 5.00%</p>
Answer Type	Attachment

PROJ1.6	<p>Social Value Theme: Fighting Climate Change</p> <p>Model Award Criteria: MAC 4.1 Deliver additional environmental benefits in the performance of the contract including working towards net zero greenhouse gas emissions.</p> <p>How will you support DESNZ mission to achieve Net Zero in the UK by 2050?</p>
Bidder Guidance	<p>For the Theme & Model Award Criteria detailed please describe the commitment(s) your organisation will make. You should include:</p> <ul style="list-style-type: none"> - a 'Method Statement' stating your commitments, how you will achieve them, and highlighting how your commitments meet the Award Criteria. - a detailed project plan and process, including how you will implement your commitments and by when, how they will be monitored, measured and reported. You should include specific metrics, the tools / processes that will be used to gather data and report on it, feedback and improvement, and how the whole process will maintain transparency. - an overview of how you will influence staff, suppliers, customers and communities to support delivery of your commitments (for example through engagement, co-design / creation, training and education, partnering / collaborating, volunteering, etc.) <p>Planned Metrics are provided below, your commitments to social value should align to one or more of these metrics. If you believe that alternative metrics would be more effective at achieving the Theme / Measure, please outline them in your proposal with a clear explanation of the comparable benefit.</p>

	<p>For each theme, we will be assessing the qualitative aspects and outcomes of your commitments. Priority should be given to incremental value that you will commit to as a direct result of being awarded this contract. If you are not in a position to commit to specific Social Value deliverables directly related to this contract award, you must demonstrate your corporate track record of delivering Social Value that aligns with the Theme and Model Award Criteria.</p> <p>Sub-Award Criteria: Activities that demonstrate and describe the tenderer's existing or planned:</p> <ul style="list-style-type: none"> • Understanding of additional environmental benefits in the performance of the contract, including working towards net zero greenhouse gas emissions. Illustrative example: conducting pre-contract engagement activities with a diverse range of organisations in the market to support the delivery of additional environmental benefits in the performance of the contract. • Collaborative way of working with the supply chain to deliver additional environmental benefits in the performance of the contract, including working towards net zero greenhouse gas emissions. • Delivery of additional environmental benefits through the performance of the contract, including working towards net zero greenhouse gas emissions. <p>Planned Metrics:</p> <ul style="list-style-type: none"> • Percentage of carbon reduction (measured in metric tonnes carbon dioxide equivalents (MTCDE) across Scope 1, Scope 2 and Scope 3 by the supplier committed within the contract at a corporate level • Supplier committed to carbon Net Zero at a corporate level by which date. • Percentage of decarbonisation roadmap reliant upon carbon offsetting to achieve Net Zero commitments • The establishment, implementation and tracking of an environmental scorecard which measures, inter alia: <ul style="list-style-type: none"> - Creation of new carbon sinks - Protection of carbon sinks - Biodiversity (in relation to flora & fauna) - Air quality - Water quality - Waste Management <p>This question is limited to 4 sides of A4, font 11pt Arial. Any additional content provided beyond this will not be considered or scored during the evaluation process. Where bidders include a cover page, this will be taken into consideration within the page count and therefore this is discouraged.</p>
Scoring Criteria	<p>Scoring is based on the 0 – 100 scoring methodology.</p> <p>Maximum Marks – 5.00%</p>
Answer Type	Attachment

COMMERCIAL QUESTIONNAIRE

[Lot 2 - Cross-Programme Evaluation of NZIP Industry & Hydrogen programmes](#)

AW5.1	<p>Please confirm your bid submission price for completion of all the Services as detailed in the Lot 2 Specification.</p> <p>All prices shall be in £ GBP and exclusive of VAT.</p>
Bidder Guidance	<p>Bidders shall provide their bid submission price for completion of all Services as detailed in the Lot 2 Specification.</p> <p>The scoring methodology for this question shall be:</p> <p>Price will be evaluated using proportionate pricing (lowest bid / bid * mark). A bidder's score will be based on the lowest total score received divided by their total cost and then multiplied by the marks available.</p> <p>For example, if the total basket price for three bid responses is received and Bidder A has quoted £50,000 as their total price, Bidder B has quoted £80,000 and Bidder C has quoted £100,000 then the calculation will be as follows:</p> <p>(Maximum marks available in this example being 12.5)</p> <p>Bidder A Score = $50000/50000 \times 12.5 = 12.5$</p> <p>Bidder B Score = $50000/80000 \times 12.5 = 7.81$</p> <p>Bidder C Score = $50000/100000 \times 12.5 = 6.25$</p> <p>This evaluation criteria will therefore not be subject to any averaging, as this is a mathematical scoring criterion, but will still be subject to a commercial review.</p> <p>The lowest score possible is 0.</p>
Scoring Criteria	Maximum Marks - 20.00%
Answer Type	Numeric

AW5.2	<p>Based on the Bidders AW5.1 bid submission price for completion of all the Services as detailed in the Lot 2 Specification, Bidders are now required to complete the attached Excel AW5.2 Pricing Schedule document with a breakdown of all the costs that make up their final bid price.</p> <p>All prices shall be in £ GBP and exclusive of VAT.</p> <p>All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived.</p>
Bidder Guidance	<p>Based on the Bidders AW5.1 bid submission price for completion of all the Services as detailed in the Lot 2 Specification, Bidders are now required to complete the attached Excel AW5.2 Pricing Schedule document with a breakdown of all the costs that make up their final bid price.</p> <p>All prices shall be in £ GBP and exclusive of VAT.</p>

	<p>All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived.</p> <p>The total submitted within your excel pricing schedule must equal the total price submitted in AW5.1</p>
Scoring Criteria	For Information Only
Answer Type	Attachment

AW5.3	Please confirm your price shall remain firm and fixed for the full term of the Contract.
Bidder Guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass No – Fail</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes – Pass No - Fail</p>

AW5.4	<p><u>Maximum Budget</u></p> <p>As stated within the tender documents, the maximum budget for the Lot 2 requirement will be £800,00.00 ex VAT.</p> <p>Please confirm that your final price submitted within AW5.2 will fall within this budget.</p>
Bidder Guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass No – Fail</p>
Scoring Criteria	Mandatory Pass / Fail
Answer Type	<p>Option List</p> <p>Yes – Pass No – Fail</p>